Optional

Photo

NAME

Senior Investment Manager

PROFILE

Driven, entrepreneurial and committed Senior Investment Manager with a decade's international industry experience, excellent commercial and communication skills, and fluent English, French and Dutch.

Team player with strong client focus, excellent problem-solving abilities, out-of-the box thinking and a critical approach.

CORE COMPETENCIES:

- International expertise within top-tier asset management
- Working in partnership with different departments
- Strong knowledge of tactical & strategic asset allocation investment processes
- Extensive experience with wide range of instruments in all asset classes (both traditional & alternative)
- Derivatives expertise for hedging & risk-management purposes

SEEKING position in a dynamic, client-focused team to which I could add value and make a meaningful contribution. Willing to travel and relocate internationally.

CAREER SUMMARY

2009–Present	SENIOR INVESTMENT MANAGER – STRATEGY & TACTICAL ASSET ALLOCATION (The Hague, The Netherlands) ***ING Investment Management***
2007–2009	SENIOR INVESTMENT MANAGER – INSTITUTIONAL CLIENTS (Brussels, Belgium) ***ING Investment Management***
2006–2007	PORTFOLIO MANAGER – PROPRIETARY TOTAL RETURN FUND (Brussels, Belgium) ***KBC Securities***
2002–2006	EQUITY ANALYST/PORTFOLIO MANAGER – PRIVATE BANKING CLIENTS (Antwerp, Belgium) ***Selectum Vermogensbeheer***

LANGUAGES

- English: *Fluent*
- Dutch: *Native*
- French: *Fluent*
- German: *Intermediate*

EDUCATION & PROFESSIONAL TRAINING

2012	***Enrolling for March 2012 Level I Exam*** Chartered Alternative Investment Analyst (CAIA) Association
2004–2006	***Chartered Financial Analyst*** Chartered Financial Advisors (CFA) Institute
2001–2002	***Master's Degree in Financial Economics*** (Magna Cum Laude) Graduate School of Business Studies, Katholieke Universiteit Leuven, Belgium
2000–2001	***Erasmus exchange programme: Applied Economics*** Université des Sciences et Techniques du Languedoc, Montpellier, France
1997–2001	***Master's Degree in Applied Economic Sciences*** (Cum Laude) Katholieke Universiteit Leuven, Belgium

PROFESSIONAL EXPERIENCE ……………………………………………………………………………………………………

2007–Present **_Senior Investment Manager – Strategy & Tactical Asset Allocation Group_**
Senior Investment Manager – Institutional Clients Belgium
ING INVESTMENT MANAGEMENT, THE HAGUE, THE NETHERLANDS/BRUSSELS, BELGIUM

Top-20 global asset manager; STAAG is its skills-based investment boutique managing a wide array of multi-asset & multi-sector portfolios, and providing tactical views & overlay strategies to portfolios managed by other IIM boutiques.

Duties/responsibilities:

- Managing multi-asset funds for wide range of clients on total return as well as benchmark basis (absolute performance)
- Managing Belgian and international mandates (approx. €5bln AUM) for private banking & retail funds
- Employing derivatives for hedging & risk-management purposes
- Managing fund-of-funds (open architecture) & individual equities/government bond portfolios in European sector
- Managing newly launched global top-down investment equity-only product
- Responsible for client visits/presentations/strategic advice/prospection in coordination with internal sales departments
- Promoted to Senior Investment Manager after my successful transfer of the Belgian business to The Hague

Achievements:

- Professionalisation of Belgian multi-asset business: developed tools to standardise management of >150 diversified portfolios; simulating & implementing more efficient trades strategy; monitoring day-to-day risks through more transparent platform
- Single-handedly maintained operation of Belgian business through 2008 crisis, with >150 portfolios
- Single-handedly transferred & integrated entire business (both mandates & retail funds) to The Hague while still realising substantial (relative) client returns through crisis
- Assisted in subsequent transfer of Luxembourg-based (private banking) business to The Hague
- Successful roll-out of Belgian balanced proposition to other European countries
- Assisted in development of new investment processes to meet client demand following 2008 crisis, including total return & inflation-focused approach for pension funds; GTAA proposition currently in progress
- Responsible for launch of global top-down Luxembourg-based UCITSIII equity allocation fund, incl. design of sectors, styles & investment themes; launch of fixed-income counterpart currently in progress

2006–2007 **_Portfolio Manager – Proprietary Total Return Fund_**
KBC SECURITIES, BRUSSELS, BELGIUM

Equity brokerage department of KBC Group, one of the biggest Belgian banks.
Specialist in strategic & financial advice together with capital raising solutions, mergers & acquisitions.

- Managing proprietary total return equity fund
- Running market neutral & directional equity strategies

- Buy-side analysis of European equity universe
- Day-to-day management of proprietary portfolio (approx. €100mln), incl. long-short trading & longer term long positions
- Setting up derivative structures & trades to hedge long-only positions and neutralise broad market exposure/engage in market directional positions
- Conducting research & coordinating with analysts, company management & brokers for new trading avenues/investments
- Visiting clients & attending investment seminars

2002–2006 ***Equity Analyst/Portfolio Manager – Private Banking Clients***
SELECTUM VERMOGENSBEHEER, ANTWERP, BELGIUM

Independent private banking company managing assets of high net worth individuals (Dutch & Belgian).

- Management of discretionary & advisory private client portfolios
- Derivative hedging & trading strategies
- Buy-side analysis of European equity universe
- Client reporting
- Researching broker company data to generate new investment cases/concepts for portfolio managers
- Preparing presentations, visiting clients with management & reporting to portfolio managers
- Maintaining internal database with target prices & investment cases
- Providing administrative support for settlement resolution, accounting and performance calculation
- Creating target price calculation methodology based on free cash flow for selection of investment ideas
- Developing template for company profiles/investment cases & company meeting reports for use by analysts
- Contributing to expansion of investment field from Benelux-centred to European-wide
- Promoted from Equity Analyst to Portfolio Manager after a year and a half

PERSONAL INFORMATION

Nationality:		Email:	
DOB:	0/0/19	Tel.:	
Driving licence:	Full	Address:	

REFERENCES

Available on request.